

# utility functions

Def Consider  $x, y \in \mathbb{R}_+^N$ . If a consumer weakly prefers  $x$  to  $y$ , we write  $x \succeq y$ . We say the consumer strictly prefers  $x$  to  $y$ , written  $x \succ y$  if  $x \succeq y$  but  $y \not\succeq x$ . We say the consumer is indifferent between  $x$  and  $y$ , written  $x \sim y$  if  $x \succeq y$  and  $y \succeq x$ .

Def A utility function  $u: \mathbb{R}_+^N \rightarrow \mathbb{R}$  represents the preferences  $\succeq$  if for all  $x, y \in \mathbb{R}_+^N$ ,

$$u(x) \geq u(y) \Leftrightarrow x \succeq y.$$

Properties:

- \* complete: either  $x \succeq y$  or  $y \succeq x$
- \* reflexive:  $x \succeq x$
- \* transitive: if  $x \succeq y$  and  $y \succeq z$  then  $x \succeq z$ .
- \* continuous: if  $x_n \rightarrow x^*$  and  $x_n \succeq y$  for all  $n$ , then  $x^* \succeq y$ .

Theorem Consider a preference relation  $\succeq$ . There exists a continuous utility function  $u: \mathbb{R}_+^N \rightarrow \mathbb{R}$  that represents  $\succeq$  if  $\succeq$  is complete, reflexive, transitive and continuous.

Theorem Consider a preference relation  $\succeq$ , and any increasing, strictly increasing function  $f: \mathbb{R} \rightarrow \mathbb{R}$ . If  $u$  represents  $\succeq$  then  $v(x) = f(u(x))$  also represents  $\succeq$ .

Another property:

- \* convexity all upper contour sets are convex sets. If  $x \sim y$ , then  $tx + (1-t)y \succeq x \sim y$ , where  $t \in [0, 1]$ .

Warning:  $u(c, l) = (cl)^{\frac{1}{4}}$ .  $u$  is concave.  $v(c, l) = cl$  represents the same preferences as  $u$ , but  $v$  is not concave. More info Afriat's theorem.

## utility maximisation

$$v(p, m) = \max_{x \in \mathbb{R}_+^N} u(x) = u(x(p, m))$$

$\swarrow$  indirect utility function
 $\searrow$  demand function (optimal policy)

$\swarrow$  prices, wealth

s.t.  $p \cdot x \leq m$

another formulation:

$$v^*(p, e) = \max_{x \in \mathbb{R}_+^N} u(x) = u(x^*(p, e))$$

$\swarrow$  endowment

s.t.  $p \cdot x \leq p \cdot e$

FOC  $x_i$ :  $\left[ \frac{\partial u(x)}{\partial x_i} - \lambda p_i \right]_{x=x(p, m)} = 0$

$\lambda = \lambda(p, m)$

$$\Leftrightarrow \frac{\frac{\partial u(x)}{\partial x_i} \Big|_{x=x(p, m)}}{p_i} = \lambda(p, m)$$

$$\Rightarrow \frac{\frac{\partial u(x)}{\partial x_i} \Big|_{x=x(p, m)}}{p_i} = \frac{\frac{\partial u(x)}{\partial x_j} \Big|_{x=x(p, m)}}{p_j}$$

$$\Leftrightarrow \frac{\frac{\partial u(x)}{\partial x_i} \Big|_{x=x(p, m)}}{\frac{\partial u(x)}{\partial x_j} \Big|_{x=x(p, m)}} = \frac{p_i}{p_j}$$

$\swarrow$  slope of indiff. curve  
 $\swarrow$  slope of budget constraint.

(see: implicit function theorem)